

WHEN A KIT PROGRAM BECOMES A COORDINATION PROBLEM

300,000 kits. One coordinated program.

A national industrial distributor needed 300,000 hardware installation kits for a manufacturer customer. Packaging supply, prebuilt subcomponents, build capacity, quality checks and release dates all had to line up. **RELY coordinated them as one program instead of leaving the customer to stitch them together.**

01

Advance preparation

410-kit pilot, then 83,000+ tape subcomponents prebuilt while packaging was inbound.



02

Kit assembly and checks

20-step work instruction with kit-weight and bag-seal checks.



03

Scheduled releases

Full 40,040-kit lots shipped on the customer's release schedule.

300,000

KITS. PROGRAM COMPLETED IN FULL

18 days

From kit assembly start to the first 40,040-kit shipment

March 2–March 20, 2026

83,000+

TAPE SUBCOMPONENTS PREBUILT WHILE PRODUCTION PACKAGING WAS STILL INBOUND

START HERE

Is your next kit program becoming another operation to manage?

Tell us where the work is getting stuck. Let's look at one defined kit program.

262.276.0050
relycm.com



INQUIRY

This took more than adding people.

Packaging supply, advance preparation, assembly, quality checks and releases had to work together.

Kit assembly could not start until the customer-supplied custom bags and the RELY-sourced cartons, labels and pallets were in hand. RELY used that window to build ahead.

01 HOW THE WORK FIT TOGETHER			WORKSTREAMS OVERLAPPED
01 COORDINATE THE PACKAGING Sourced cartons, carton labels and pallets, and planned the build around the customer-supplied custom bags.	02 BUILD AHEAD OF THE CONSTRAINT Shipped a 410-kit pilot, then prebuilt 83,000+ tape subcomponents while production packaging was still inbound.	03 SCALE THE BUILD Expanded the trained build team and added a second shift.	04 STAGE AND RELEASE Staged finished kits and shipped full 40,040-kit lots on the release schedule, then the final balance in August.

02 PROGRAM MILESTONES			PO RECEIVED OCT 29, 2025
DEC 2025 Pilot 410-kit pilot shipped Dec 8.	JAN 12, 2026 Advance prep Subcomponent prebuild began.	MAR 2 TO MAR 20 First full lot Kit assembly began Mar 2. First 40,040-kit lot shipped Mar 20. = 18 days	AUG 2026 Completion Final balance shipped. 300,000 kits complete.

Releases followed the customer's schedule. October to August is the program's overall duration, not a production lead time.

How it was controlled. RELY documented the build in a 20-step work instruction with kit-weight and bag-seal checks. Production and shipment quantities were recorded in RELY's ERP.

The value was not simply more assembly capacity. RELY coordinated the packaging, preparation, build and release work *within one program*.

SOURCE: RELY INTERNAL PROGRAM RECORDS. CUSTOMER NOT NAMED. RESULTS REFLECT THIS PROGRAM ONLY AND ARE NOT A STANDARD LEAD-TIME OR CAPACITY COMMITMENT.

START HERE

Is your next kit program becoming another operation to manage?

Tell us where the work is getting stuck. When you're ready to scope, bring the BOM, quantity, packaging requirements and release schedule. Confidential files? Ask about our NDA process.

262.276.0050
relycm.com



INQUIRY