

PROGRAM TRANSFER & REQUALIFICATION · MAJOR APPLIANCE OEM

Anyone can inherit the equipment. Very few suppliers will inherit the responsibility.

A major appliance OEM's incumbent exited three UL product lines. The tooling could ship in a truck. The real question: **who will own the missing pieces after the equipment arrives?**

RELY took over the tooling, rebuilt the supply chain underneath it, and **requalified ten UL part numbers through full PPAP under RELY's name.**



WASHER LID SWITCH ASSEMBLY LINE

RELY ASSEMBLY FLOOR

METRIC 01

3

LEGACY PRODUCT
LINES TRANSFERRED
FROM THE INCUMBENT
SUPPLIER

METRIC 02

10

UL PART NUMBERS
REQUALIFIED AND
PPAP APPROVED

METRIC 03

85

RAW-MATERIAL AND
COMPONENT SKUS
PLANNED AND
STOCKED

METRIC 04

20

OF THOSE SKUS
REQUIRE MULTI-
SUPPLIER ROUTING
BEFORE REACHING
RELY

Have a legacy program nobody wants to inherit?

262.276.0050
relycm.com

The tooling transferred in a truck. The **manufacturing system** had to be rebuilt.

An incumbent's exit looks like a clean handoff: dies, anvils, testers and BOMs, boxed and shipped. The know-how, and the people who built it, don't come with it.

WHAT RELY OWNED · NOT JUST THE TRANSFERRED EQUIPMENT

01 TOOLING REQUALIFICATION

02 SUPPLIER & BOM CONTINUITY

03 FULL PPAP, START TO FINISH

04 BOM COMPLEXITY MAPPING

05 TOOLING RESILIENCE

06 WEEKLY PRODUCTION CADENCE

The first order exposed what the transfer didn't.

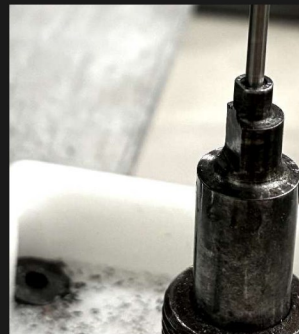
INCIDENT 01 · OBSOLETE RESIN

RELY went directly to the resin manufacturer.

The specified resin was obsolete and the molding supplier had none left. RELY identified two replacements meeting the full UL specification and bought the material to keep the program moving. Both became PPAP-approved primary and secondary options.

OBSOLETE MATERIAL

→ 2 UL-SPEC REPLACEMENTS



INHERITED CUSTOM ANVIL

INCIDENT 02 · FAILED TOOLING

The inherited anvil failed on the first order.

The order was already overdue. Spare anvils in the transfer had broken tips, and some were built for different rivets.

What ownership looked like: Friday 11 AM to Monday shipment.

FRI 11 AM

Damaged tooling arrives back at RELY. Recovery begins.

FRI PM

Customer flags a shortage one week out. RELY gets an outside machine shop to reopen after hours.

FRI 10:23 PM

Bridge fix produces the first good parts.

MON AM

The bridge fix fails. The team develops a second fix.

MON PM

400 parts finished and shipped that same day.

AFTER SHIPMENT · LONGER-TERM CORRECTIVE ACTION **Three replacement anvils ordered.**

"Thank you for the extra effort from your team ... **working after hours to help us avoid a production impact.**"

Supplier operations sr. manager · Major appliance OEM

SOURCE: RELY INTERNAL PROGRAM RECORDS. CUSTOMER NOT NAMED. RESULTS REFLECT THIS PROGRAM ONLY AND ARE NOT A STANDARD LEAD-TIME OR CAPACITY COMMITMENT.

START HERE

Have a legacy program nobody wants to inherit?

Tell us what makes the handoff difficult. We'll identify the next step in assessing the transfer. Ready to scope? Start with a representative part or product family.

262.276.0050

relycm.com



TRANSFER