

# WHEN THE PROCESS CHANGES MID-PROGRAM, WE KEEP THE SHIPMENT DATE

## RAPID RESPONSE CAPACITY

We mobilize equipment, people, and process control fast so your team is not burning engineers and supervisors on production work.



## WHY IT MATTERED

- Labor dropped dramatically by removing hands-on annealing work from engineers and supervisors
- Throughput increased enough to protect a retail delivery schedule
- Cost reduction was meaningful enough that our customer could offer a price break on annealing and pursue more business proactively

## WHAT RELY DELIVERED BEYOND THE EQUIPMENT

- On-site packaging and kitting team, with a dedicated lead, building bowls into retail packaging
- Two shifts to meet an aggressive delivery schedule
- Added secondary support labor to pre-label boxes offline after an end-customer packaging misprint
- Flexed around multiple start/stop events while the customer worked through their audit process

## WHAT HAPPENED

- Mid-program change: bowls needed annealing so end customer-supplied lids would fit correctly
- Our customer's available tunnels only handled 1 bowl at a time
- We loaned our heat tunnel to run 6 bowls at a time



## CAPACITY SHIFT

# One-at-a-time → Six-at-a-time